Rail+Metro China 2018
Tunnel China 2018

2018.11.7 (Wed) - 11.9 (Fri)

Shanghai New International Expo Center
(2345 Longyang Road)

Organized by
www.railmetrochina.com
Since its debut in 2002, Rail+Metro China has become one of the largest platform for trade procurement and brand augmentation in rail transit industry in China and the Asia-Pacific region. Rail+Metro China is always dedicate to promptly convey the most practical industry information and build an integrated trade platform.

CRRC Corporation showcased the latest mid-volume mode transport that designed for second- and third-tier cities and sightseeing spots at Rail+Metro China, including medium and low speed maglev and suspended monorail vehicles.

—— Ding Ling, Business Manager of CRRC Zhuzhou

BYD exhibited the SkyRail vehicle at Rail+Metro China 2018. It is ideal for transportation within the Shanghai Free Trade Zone and the suburbs, and effectively improves urban traffic.

—— Li Hui, General Manager of BYD SkyRail BU

We have been consecutively participated the Rail+Metro China exhibition for 4 years. We have come into contact with many railway owners and operators throughout the event. Local government departments and industry associations also visited the show, we benefit a lot.

—— Li Guangbin, Chief Engineer of FITSCO

Currently, we actively respond the ‘Belt and Road’ strategy and our products have been exported to dozens of countries and regions worldwide. At the Rail+Metro China, we have met many railway operators from overseas, and it is a very effective way for us to explore the global market.

——Wen Sheng, Chairman of Jiangsu Railteco Equipment Co., Ltd.
Exhibits Profile

• Rail-bound Vehicles
Urban/inner-city rail cars (subways, light railway, monorails, modern trams); Mid-low speed magnetic levitation trains; PRTs (personal rapid transit); ETTs (evacuated tube transport); Straddling bus; Other rail transit vehicles for public and freight transport

• Subassemblies and Components
Bogie, Traction systems; Car bodies; Connection systems; Couplers; Lighting systems; Locking systems; Passenger counting systems; Wheel sets; Lubricating systems; Composite materials; Insulation materials; Adhesives; Lubricants; Rubber-moulded articles; Sealing materials

• Signal, Communication & IT Technology
Signaling system; Private network communication system; LAN communication system; Wireless communication system; System integrating; Train control systems; Scheduling system; Crossing system; Remote control system; Communication and signal modules; Infrastructure/Facility management system

• Interiors
Driver consoles; Lamps; Toilet systems; Seats and seating systems; Air-conditioning systems; Emergency systems; Door systems and accessories; Flooring systems; Heating systems; Surveillance systems; Food and Beverage (F&B) accessories; Kitchen equipment

• Maintenance and Repair
Driving simulation systems; Bogie & wheel set examine and repair systems; Catenary inspection vehicles; Rail-defect detector cars; Rail grinding wagons; Un-wheeling repair platform; Air-conditioning cleaning equipment; Medium/large road maintenance equipment; Power supply maintenance equipment

• Energy/Electrotechnology
Driving systems and electronics; Hydraulic drive systems and accessories; Pneumatic devices; Traction motors; Power supply systems; Vehicle control systems; Field Bus Modules (FBMs); Cables and lines; Batteries and chargers; Isolate devices; Safety systems; Transformers; Centenaries, Switch cabinets and accessories

• Platform and Public Services
Platform shield gate; Passenger information systems (PISs); Automatic fare collection systems (AFCs); Fire alarm systems (FASs); Fire extinguishing systems; Advertisement systems, Clock systems, Radio systems, Elevators/Lifts, Passenger counting systems; Industrial doors; Fire proof doors; Customer services; Interactive voice response systems; Monitoring systems; CCTVs; Security systems

• Infrastructure/Tunnel Engineering
Construction machines, parts and components; Track products; Overhead line devices; BIM design software; Finishing equipment; Building and other materials; maintenance; Safety features; Communication systems; Services and consulting

Our Exhibitors

* All companies are arranged in random order.
Domestic visitors of numerous urban railway (including tram) operation companies, regional Development and Reform Committees and railway construction companies are from over 20 cities and regions including Shanghai, Beijing, Guangzhou, Shenzhen, Chongqing, Xi’an, Harbin, Wuhan, Zhengzhou, Shaoxing, Hefei, Xuzhou, Nanjing, Kunming, Nantong, Shenyang, Guiyang, Liuzhou, Fuzhou, Nanning, Luoyang, Ningbo, Suzhou, Jinan, Baotou, Jiading, Yunnan, and more.

Overseas visitors are from 33 countries and regions, including Korea, Japan, Thailand, Germany, US, Russia, Taiwan, Hong Kong, Singapore, Morocco, Romania, Switzerland, Norway, Italy and UK.

18,496 Visitors
Year-on-year growth 9.31% up
Overseas visitors from 33 countries and regions

Visitors’ Classification by Industries

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>Railway operators</td>
<td>19.26%</td>
</tr>
<tr>
<td>Equipment manufacturers</td>
<td>7.53%</td>
</tr>
<tr>
<td>Subassemblies suppliers</td>
<td>22.42%</td>
</tr>
<tr>
<td>System integrators</td>
<td>20.67%</td>
</tr>
<tr>
<td>Constructors</td>
<td>5.43%</td>
</tr>
<tr>
<td>Engineering machinery</td>
<td>10.33%</td>
</tr>
<tr>
<td>Railway bureaus</td>
<td>19.44%</td>
</tr>
<tr>
<td>Media</td>
<td>5.25%</td>
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<tr>
<td>Associations and academic institutions</td>
<td>2.45%</td>
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VIP visitors from Ministry of Transport, Shanghai Municipal Transportation Commission, Shanghai Railway Bureau

Buyer Delegations

VIP visitors from China Association of Metros and Shenzhen Urban Rail Transit Association
2017 Shanghai International Railway and Urban Rail Transit Innovation and Development Conference

2017 (the 3th) Urban Mass Transit Operation Management Seminar

2017 (the 4th) Rail Transit TOD & PPP Investment Mode Forum

2017 (the 5th) Railway Vibration and Noise Control Seminar

2017 (the 5th) Tram and Diversification of Rail Transit Seminar

*Further information will be available on the official website [www.railmetrochina.com](http://www.railmetrochina.com)

At the TOD meeting, we met leaders from the government, real estate and rail transit owners, which is very helpful to develop our business.

Wu Jianyu,
Taiyuan Vanke Co., Ltd.

The main forum has very high standard. Local railway operators have shared many practical cases from aspects of the government policies and local plans. I really enjoyed communicating with industrial professionals from all over the world!

UITP China Representative Office

At the operation seminar, we have shared experience with many operators from other cities, hope we can see more technologies and innovations on next year’s event.

Ding Yaqi,
Shentong Metro Group Maintenance Center

The tram seminar has gathered many of our target clients and business partners. The topics are very popular. I hope next year I will be able to participate again.

Wang Tao
CRRC Zhuzhou
Promotional Campaign

Official website: 24/7 online platform for continually showcasing and exhibiting

Integrated Marketing

SMS/Emails: Massive database with 100,000+ contacts; niche marketing strategy

WeChat/Social Media Platform: 20,000+ followers on the official social media accounts

Mainstream Media Partnership: 20+ mainstream media report; 40+ website post; 100+ websites repost

Price and Hall Floor Plan

<table>
<thead>
<tr>
<th>International Pavilion</th>
<th>Type</th>
<th>Price/ m²</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Space Only</td>
<td>CNY3000; US$450/m²</td>
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<tr>
<td></td>
<td>Shell Scheme</td>
<td>CNY3300; US$500/m²</td>
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</tbody>
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<tr>
<th>Section S</th>
<th>Type</th>
<th>Price/ m²</th>
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<tbody>
<tr>
<td></td>
<td>Space Only</td>
<td>CNY2380; US$370/m²</td>
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<tr>
<td></td>
<td>Shell Scheme</td>
<td>CNY2800; US$420/m²</td>
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<thead>
<tr>
<th>Section A</th>
<th>Type</th>
<th>Price/ m²</th>
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<tbody>
<tr>
<td></td>
<td>Space Only</td>
<td>CNY1980; US$300/m²</td>
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<tr>
<td></td>
<td>Shell Scheme</td>
<td>CNY2200; US$330/m²</td>
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Note:
1. European Pavilion shell scheme requires minimum size of 12sqm, optional size of 15sqm or more; other shell schemes require minimum size of 9sqm;
2. Past exhibitors are enjoying 5% discount;
3. Early Bird discount: sign the <Contract of Space> before 1st of March 2018 will enjoy 5% discount.
Organizational Structure

Supporters:
Department of Transport Service, Ministry of Transport
Department of Basic Industries, National Development and Reform Commission
CIPA Railway Industry International Cooperation Committee
Shanghai Municipal Transportation Commission

Guidance:
China Association of Metros

Organizers:
Shanghai Shentong Metro Group Co Ltd
Shanghai Intex Exhibition Co Ltd

Strategic partners:
China International Engineering Consulting Cooperation
Southwest Jiaotong University

Partners:
China Academy of Transportation Sciences
CRRC Corporation
Shanghai Transportation Trade Association Rail Transit Committee
Shanghai Transportation Trade Association Modern Tram (Medium Volume Traffic) Committee
Tongji University Institute of Rail Transit
Shanghai University of Engineering Science
Tunnel and Underground Works Branch of China Civil Engineering Society
Shanghai Society of Civil Engineering
Shanghai Railway Institute

Media partners:
<Urban Mass Transit>
<World Railway>
www.stec.net

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